



THE PERFORATING PRESS

Volume 3

Quality Perforating, Inc.

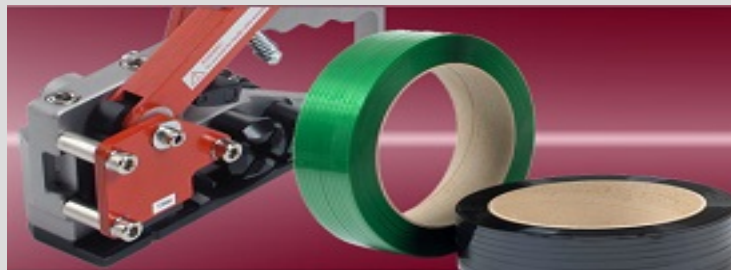
Issue 09

Polyester vs. Steel Banding

Quality Perforating is always trying to improve our product to the customer.

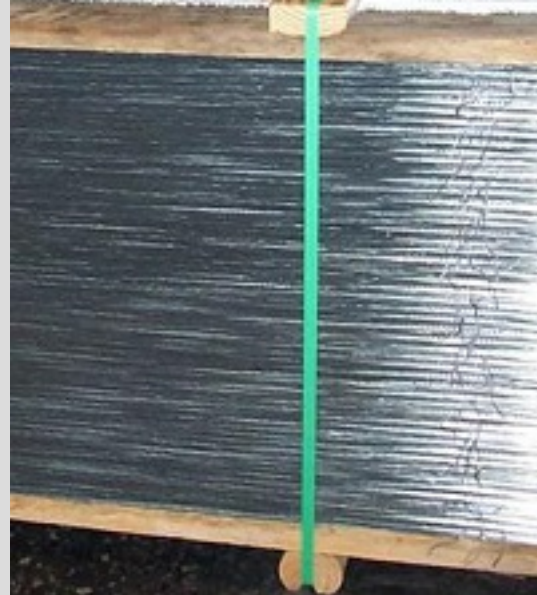
While we continue to work on new tooling, lube, or procedures, a quality product to the customer does not end there. The last step we do is packaging, but it is the first thing you see.

In an effort to continue to provide a quality product to our customers, QPI has switched its banding to a polyester (plastic) banding. "Why switch?" you ask. Since QPI works with steel, why not stay in the family of steel? There are many answers to that question; let's explain a few of them.



While we have pointed out some direct benefits to our customers, there are other benefits as well. Because of reduced waste, there is a cost savings. While the cost between banding materials is a relatively minor consideration, since the cost is a pale comparison to the value of the contents of the material load. Therefore, the ultimate test is that of performance, in the way of less freight damage and fewer freight claims.

The plastic banding has rounded edges that will not mark or dig into products, which is especially important with decorative, painted, and architectural products. In addition, the plastic banding is lightweight thus reducing shipping weight and total costs. However, while lighter in weight, its tensile strength is equal to or greater than comparable steel banding. The ability of the plastic banding to easily conform to irregular shapes makes it an even better option than steel.



As we constantly evaluate the products for banding, we found that the plastic banding almost always outperforms the steel banding. The point of attachment is melted or welded together making it as strong as the entire band. With steel banding the clips are only as good as the pressure put on the crimping of the clip and banding.

QPI will continue to evaluate banding, skidding and packaging options to ensure that the customer's product arrives unscathed.

Thank you again for your support and loyalty.
The QPI team.

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