

Inside Technical Sales Representative Trainee:

The position reports to the Vice President of Sales. Responsibilities include but are not limited to:

- Selling and servicing customer accounts.
- Engaging customers' to discuss product applications and specifications.
- Prepare product quotations and conduct follow-up to secure orders.
- Order entry and administration.
- Support outside sales representatives.

This position owns the customer experience from cradle to grave and must be engaged with our customers' and operations team. The ideal candidate must have good verbal and written communication skills; proficiency in basic math, computer skills as well as knowledge of Microsoft Office, the ability to read blueprints/drawings is a plus. Previous technical sales and customer service experience preferred but not necessary.

Successful applicant(s) will work through a series of assignments to build company and industry specific skills such as:

- Factory and production environment to acquire knowledge of processes, materials, terminology and documentation.
- Order entry to acquire skills relevant to our manufacturing software program.
- Customer calls and sales administration to enhance customer contact and management skills.
- Product quotations and proposals.

QPI is an Equal Opportunity Employer, (EOE.)

Check us out on the web at

www.qualityperf.com/employment

Send resume and cover letter to:

hr@qualityperf.com

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